



EDWARD M. "NED" WILLIAMS

Vice President
Investment Real Estate Services

(757) 754-6412
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SPECIALTY

Edward M. "Ned" Williams provides real estate brokerage and advisory services involving investment and development properties. Drawing on more than 30 years of industry experience, Ned has worked with virtually all types of income producing real estate with a concentration on technology, medical service and life style properties.

PRINCIPAL ACTIVITIES

- Licensed Real Estate Broker in the Commonwealth of Virginia
- Sale and leasing representation
- Property market evaluation and strategic planning
- Economic evaluation for developed and undeveloped real estate

PROFESSIONAL EXPERIENCE

A former William E. Wood and Associate Vice President and Managing Broker responsible for commercial properties brokerage; Vector Real Estate Advisors, Principal responsible for consulting and asset management services and Goodman Segar Hogan Commercial Real Estate as Director of Asset Management responsible for office, retail and industrial properties.

COMMUNITY

- Virginia Aquarium and Marine Science Center Foundation Board of Trustees Emeritus
- Virginia Beach Vision Board of Directors
- Hampton Roads Chamber of Commerce Virginia Beach Division

CURRENT

FORMER

- Board of Real Estate Tax Equalization, Virginia Beach City Circuit Court Appointment
- Virginia Beach Public Schools Education Foundation, Board of Directors - President 2004 - 2006
- Virginia Beach Convention Center Steering Committee, Chairman of Finance Committee, 2004
- Sentara Healthcare Princess Anne Business Leadership Forum, Chairman, 2007 - 2008

EDUCATION

Old Dominion University, VA | Finance/Real Estate, Bachelor of Science in Business Administration
Lees McRae College, NC | Biological Sciences, Associate of Science