



M. CLARK BALDWIN, CCIM

SENIOR VICE PRESIDENT
GENERAL BROKERAGE SERVICES

(757) 640-9290

ClarkBaldwin@HarveyLindsay.com

BACKGROUND

Clark has served as Senior Vice President and Supervising Broker of the Virginia Peninsula office of Harvey Lindsay Commercial Real Estate since 2009. He previously worked at Advantis Real Estate holding various positions during his 28-year tenure to include his last role as Managing Director of the Hampton Roads market. In that capacity, he oversaw 30 brokers and 9 support staff whose collective revenue production exceeded \$6 million. Before that, he served as Senior Director of the Virginia Peninsula office for 12 years during which time the office quadrupled its brokerage revenues and its number of brokerage professionals. In 1990, he was promoted to Vice President to oversee the property management of over 6.5 million square feet of property throughout Virginia and was responsible for the daily operation of 100 properties including budgeting, maintenance, reporting, payables, collections, lease administration and tenant relations.

EDUCATION / EXPERIENCE

Bachelor of Arts – University of Virginia

From 1985 through 1986, Clark previously served as Director of Leasing for Hamner Realty Company in Newport News, Virginia and supervised the marketing program for a 350,000 square feet portfolio of office and flex space. Prior to that in 1984, he served as a Sales Representative for Procter and Gamble in South Florida where he marketed and merchandised over \$4 million of national food brands.

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701 Town Center Drive ■ Suite 100 ■ Newport News, VA 23606 ■ 757.873.2020 ■ www.harveylindsay.com

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CIVIC & INDUSTRY AFFILIATIONS

- Certified Commercial Investment Member (CCIM)
- Member, Harvey Lindsay Commercial Real Estate Board of Directors
- Member, Greater Peninsula NOW
- Member, Christopher Newport University Real Estate Foundation Board of Directors
- Member and Past President, Oyster Point Rotary Club
- Member, Towne Bank Peninsula Board of Directors
- Member, Newport News Education Foundation
- Graduate, CIVIC Leadership Institute
- Real Estate Broker's License, Commonwealth of Virginia
- Past Member, Port Warwick Foundation Board of Directors
- Past Member, Hampton Roads Academy Board of Directors
- Past Member and President, Newport News Green Foundation Board of Directors
- Past Member and Treasurer, Saint Andrews Episcopal School Board of Trustees
- Past Member, Newport News YMCA Board of Directors
- Past Member and Vice President, Downtown Hampton Development Partnership
- Past Member, Virginia Peninsula Chamber of Commerce Board of Directors

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